## Santa Cruz County 2024 CoC Renewal Project Scoring Tool

Reviewer:	Check that not conflicted per CoC policy	
Assess (During)		
Agency/Project:		

No.	Scoring Criteria	Points Possible	Points
1	Housing/Project Type	10 POINTS POSSIBLE	
	Points will be awarded based upon local priority for the following	9 points:	
	housing/project types:	• PSH – 100% CH	
	10 points for:	• PSH – 100% Ded.+	
	<ul> <li>(a) Renewal projects of the following types: <ul> <li>9 points for:</li> <li>a. PSH serving 100% chronically homeless persons with emphasis on the longest histories of homelessness and most severe needs</li> <li>b. PSH serving 100% DedicatedPLUS project type with emphasis on the longest histories of homelessness and most severe</li> <li>c. RRH for homeless individuals or families, including unaccompanied youth</li> <li>d. Joint TH and RRH projects</li> </ul> </li> </ul>	<ul> <li>RRH</li> <li>TH-RRH</li> <li>1 bonus point:</li> <li>PSH immigrants or justice involved allowable</li> <li>5 points:</li> <li>PSH - &lt;100% CH or Ded.+</li> <li>0 points:</li> </ul>	
	<ul> <li>d. Joint TH and RRH projects <ol> <li>bonus point for:</li> <li>Renewal PSH, RRH, or TH-RRH projects serving CH,</li> <li>DedicatedPLUS, or other populations that specifically identify immigrants and/or persons with justice system involvement as an allowable client subpopulation</li> </ol> </li> <li>5 points for: <ol> <li>Renewal projects of the following types:</li> <li>PSH projects not dedicated 100% to chronically homeless or DedicatedPLUS populations.</li> </ol> </li> <li>0 points for: – All other projects.</li> </ul>	All other projects	
2	Priority Population Served - Addresses Chronic Homeless, Youth, or DV Population(s)  Projects will receive points based on the percentage of clients served in the application who are experiencing chronic homelessness, or are survivors or domestic violence.	10 POINTS POSSIBLE CH population:  10 points - 100% CH  7.5 points - 70-99%  5 points - 50-69%  2.5 points - 25-49%  1 point - 1-24%  0 points - 0%.  OR  DV population:  10 points - 100% DV dedicated  0 points - <100%.  (CES & HMIS projects will	

		receive 10 points)
3	PERFORMANCE MEASURES	20 POINTS POSSIBLE
		(CES, HMIS, and first-year
		projects without a full year
		of HMIS data will receive
		15 points)
3A	Coc renewal housing projects only:	20 POINTS POSSIBLE
3A	Housing Stability:	7 Points Available
1	For PSH, did you meet the standard in helping leavers and	• 7 points – 90% or more
	stayers combined retain permanent housing for 7 months or	• 3½ points – 80%-89%
	more? HUD and CoC Performance Standard – at least 90%	• 0 points - <80%
	For transitional housing and RRH, did you meet the standard in	
	helping leavers find and move into permanent housing? HUD	
2.4	and CoC Performance Standard – at least 90%	5 Painta Available
3A 2	Income:	5 Points Available All Income
2	<ul> <li>For all projects except HMIS, did you meet the standard in helping leavers and stayers combined maintain or increase</li> </ul>	• 2½ points – 75% or
	income from employment AND non-cash benefits from	more
	mainstream sources? CoC Performance Standard – at least 75%	• 1½ points – 65%-74%
	For all projects except HMIS, did you meet the standard in	• 0 points - <65%
	helping ADULT leavers and stayers combined maintain or	0 points 10370
	increase income from employment ONLY? CoC Performance	Employment Income
	Standard – at least 25%	• 2½ points – 25% or
		more
		• 1½ points – 15%-24%
		• 0 points - <15%
3A	Non-Cash Mainstream Benefits:	2 Points Available
3	For all projects except HMIS, did you meet the standard in	• 2 points – 50% or more
	helping leavers and stayers combined maintain or increase at	• 1 point – 40%-49%
	least one source of non-cash benefits? CoC Performance	• 0 points - <40%
	Standard – at least 50%	
3A	Program Occupancy (bed utilization):	2 Points Available
4	For all projects except HMIS, did you meet the standard in	• 2 points – 90% or more
	ensuring that average program occupancy met CoC standard.	• 1 point – 80%-89%
	CoC Performance Standard – at least 90% for the year	• 0 points - <80%
3A	Returns to Homelessness:	2 Points Available
5	For all projects except HMIS, did you meet the standard in	• 2 points – 20% or less
	ensuring that leavers did not exit to non-permanent	• 1 point – 21%-30%
	destinations (e.g., shelters, transitional housing, hotels, motels,	• 0 points - >30%
	and the streets)? CoC Performance Standard – <b>no more than</b>	
	20%	
3A	Length of Stay:	2 Points Available
6	For PSH only, did you meet the standard by increasing the	PSH:
	annual average LOS in permanent housing for leavers and	2 points – higher LOS
	stayers combined? – higher LOS average than previous APR	than previous year
	year	0 points – lower LOS

3A 7	For TH and RRH only, did you meet the standard by decreasing the annual average LOS in TH or RRH for leavers? – lower LOS average than previous APR year  Victim Service Providers only - Safety:  Please propose at least one relevant measure of the degree of participant safety that you will commit to using in the future.  PROGRAM EFFECTIVENESS	than previous year TH & RRH:  • 2 points – lower LOS than previous year  • 0 points – higher LOS than previous year  Not Scored This Year  20 POINTS POSSIBLE (CES & HMIS projects will
4A	Coordinated Entry Participation: The minimum percentage of new clients since 1/1/23 who came from CES referral.	receive 15 points)  10 Points Available  10 points – 95% - 100% from CES referral  8 points – 90% - 94%  6 points – 85% - 89%  4 points – 80% - 84%  2 points – 75% - 79%  1 point – 70% - 74%  0 points – below 70%.
4B	Housing First Fidelity Assessment: Serving People with the Highest Barriers to Housing: To what extent does your project embrace the following Housing First approaches?  1. Does the project prioritize client selection based on duration of homelessness and vulnerability? 2. Does the project accept all clients regardless of substance use history, or current use? 3. Does the project accept clients who are diagnosed with, or show symptoms of, a mental illness? 4. Does the project accept clients regardless of criminal history? 5. Does the project accept clients regardless of income or financial resources? 6. Does the project use a harm-reduction model for drugs and/or alcohol use?  Removing Barriers to Housing: To what extent does your project eliminate the following barriers to housing?  1. No minimum income 2. No required current employment 3. No required state issued photo id 4. Need not show sobriety (drugs or alcohol) 5. OK to have symptoms of mental illness 6. Need not have transportation	10 Points Available Housing First approaches:  1 point "yes" response Pemoving housing barriers:  1/2 point per "yes" response O points per "no" response

	<ul><li>7. No required specific disabling condition (e.g., MH, SA, HIV/AIDS)</li><li>8. Need not show use medication.</li></ul>	
5	FINANCIAL AND COST EFFECTIVENESS	10 POINTS POSSIBLE
5A	Housing vs. Service Funding: The percentage of <i>program</i> funding (not including admin) proposed to be used on housing activities (acquisition, construction, rehab, and housing operations) vs. percentage funding used on non-housing activities (supportive services, services-only operations, and HMIS).	2 Points Available  2 points renewal – 75% - 100% housing activities  1 points renewal – 50% - 74%  0 points – below 50%. (CES and HMIS projects will receive 2 points)
5B	Drawdown completeness: The percentage of overall HUD grant drawn down in the most recent completed program year recorded in the most recent APR.	8 Points Available  • 8 points – 100% of budgeted funds successfully drawn  • 7 points – 98% - 99%  • 6 points – 96% - 97%  • 5 points – 94% - 95%  • 4 points – 92% - 93%  • 3 points – 90% - 91%  • 2 points – 88% - 89%  • 1 point – 86% - 87%  • 0 points – below 86%.
6	AGENCY EXPERIENCE/CAPACITY	20 POINTS POSSIBLE
6A	Agency Years of Experience  Number of years of agency experience in implementing the proposed program OR similar program type (e.g., RRH or PSH)	<ul> <li>10 Points Available</li> <li>10 points – 8+ years</li> <li>8 points – 5 to 7 years</li> <li>6 points – 4 to 6 years</li> <li>4 points – 2 to 3 years</li> <li>2 points – 1 to 2 years</li> <li>0 points – below 1 year</li> </ul>
6B	Capacity Issues Points will be deducted if in the past year (7/1/23-present): (1) the program had a CoC risk assessment AND did not carry out any actions to correct and risk issue(s) identified, (2) the agency has unresolved HUD monitoring findings in CoC programs, or (3) the agency has been late in submitting a CoC APR.	<ul> <li>10 Pts Deduction Possible</li> <li>3 points deduction – no action risk issues</li> <li>3 points deduction – unresolved findings</li> <li>4 points deduction – late APR</li> </ul>
6C	Narrative Responses - Past Experience in Key Areas  Please (1) describe your agencies prior experience, and (2) provide at least one example of agency success, in the following key areas:  1. Priority Population Served - Serving clients who are experiencing chronic homelessness, or are survivors of domestic violence 2. Program Design – Operating a similar type of program	<ul> <li>10 Points Available</li> <li>2 points – priority population</li> <li>2 point – program design</li> <li>1 point – CES</li> </ul>

	3. CES Participation – Accepting and successfully housing	participation
	program referrals through CES	2 points – Housing First
	4. Housing First – Embracing Housing First approaches and	1 point – Mainstream
	removing participant barriers to housing	resources
	5. Mainstream Resources – Implementing strategies to help	2 points – Equity
	participants access federal mainstream benefits	factors
	<ol><li>Equity Factors – Implementing agency leadership,</li></ol>	
	governance, and policy changes and assessing and	
	improving participant outcomes with and equity lens	
7	Mainstream Resources	7 POINTS POSSIBLE
	The number of strategies the program has identified to help clients	• 7 points – 7 - 8
	access federal mainstream benefits, including Medicaid; State	strategies used
	Children's Health Insurance Program; TANF (CalWORKS); Food	• 5 points – 5 - 6 used
	Stamps; SSI; Workforce Investment Act; Employment Income;	• 3 point – 3 - 4 used
	Welfare to Work Grant Programs and Veterans Health Care.	• 2 points – 2 used
	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	• 1 point – 1 used
		• 0 points – 0 used
		o points o useu
8	Equity Factors	10 POINTS POSSIBLE
	Agency will receive one point for each of the following factors that	• 1 point per "yes"
	it has implemented OR commits to implement within one year:	response
	Agency leadership, governance, and policies:	O points "no" response
	Agency has individuals representing BIPOC in managerial and	o points no response
	leadership positions	
	<ol> <li>Agency has individuals representing LGBTQ+ in managerial and</li> </ol>	
	leadership positions	
	Agency board of directors includes representation from more	
	than one person with lived experience	
	4. Agency has relational process for receiving and incorporating	
	feedback from persons with lived experience	
	<ol> <li>Agency has reviewed internal policies and procedures with an</li> </ol>	
	equity lens and has a plan for developing and implementing	
	equitable policies that do not impose undue barriers.	
	<ul><li>6. Agency has provided at least one staff training since 1/1/21 on</li></ul>	
	enhancing equity for BIPOC and/or LGBTQ+.	
	Program participant outcomes:	
	7. Agency has reviewed program participant outcomes with an	
	equity lens, including the disaggregation of data by race,	
	ethnicity, gender identity, and/or age	
	8. Agency has identified programmatic changes needed to make	
	program participant outcomes more equitable for	
	overrepresented races or ethnicities and developed a plan to	
	make those changes	
	9. Agency has identified programmatic changes needed to make	
	program participant outcomes more equitable for LGBTQ+	
	persons and developed a plan to make those changes	
	10. Agency is working with HMIS lead to develop a schedule for	

	reviewing HMIS data with disaggregation by race, ethnicity,		
	gender identity, and or/age.		
9	Community Collaboration and Participation (3 points possible)	3 POINTS POSSIBLE	
	To what extent does the applicant agency support the Housing for	H4HP meeting	
	Health Partnership (H4HP) by: (1) participating in meetings of the	participation:	
	H4HP general membership, (2) participating in HMIS by entering	1 point: Agency attends	
	client data into HMIS for 100% of its programs that are listed in the	75% to 100%	
	2024 Housing Inventory Chart (HIC); and (3) participating in CES	0 points: Agency	
	with no housing referral denials except where there is an	attends 0% to 74%	
	appropriate reason for denial under an exception listed in the CES	HMIS participation:	
	Policies and Procedures, section 7.3.5?	1 point: Has data for	
		100% HIC	
	Sub-scores will be determined by H4HP staff based upon	0 points: Has data for	
	appropriate H4HP and documentation for the period from July 1,	less than 100% HIC	
	2023, to the present time.	CES participation:	
		1 point: Agency	
		receives CES housing	
		referrals and has no	
		inappropriate denials	
		0 points: Agency does	
		not receive CES	
		housing referrals OR	
		has had inappropriate	
		denials	
	TOTAL	110 POINTS POSSIBLE	